

The logo for RDASH, featuring the letters 'R' and 'DASH' in a bold, white, sans-serif font. A red lightning bolt symbol is positioned between the 'R' and 'DASH'.

Case Study

Featuring



How HPV Elevate Group Achieved
15% Faster Project Delivery Using
RDash?

About Elevate HVAC Engineers



Operational since 2007, HPV Elevate HVAC Engineers Pvt. Ltd. is headquartered in Mumbai, with branch offices in Hyderabad, Bangalore, and Pune.

Elevate stands out as a leading HVAC and MEP contracting firm, delivering a wide range of services that cover HVAC services, electrical, fire safety solutions, and civil interior.

Services :

#HVAC #Electrical #Civilinteriors #Firesafety

Location

Mumbai, India

Industry

MEP

Revenue

80Cr+

Elevate was seeking a tailored project management platform

As Elevate expanded into various states and increased their team sizes, they faced challenges with timely order placement and delivery from OEMs and distributors—critical for meeting key project milestones. The lack of timely processing, verifying, and negotiating these orders has been a significant area for improvement as the company grew. This inefficiency impacted not only Elevate's cost efficiency and margins but also their reputation with clients. In response, Elevate's leadership decided to adopt automation solutions to enhance synchronization between the projects and procurement teams, ensuring that each project's upcoming tasks are correctly and promptly fulfilled.

They recognized that their needs were unique to their industry. Many of the available automation solutions were too generalized and failed to address their specific challenges, while others were too complex. In their quest for a suitable business process automation solution, it was challenging to find a system that matched their extensive operations and trade requirements. The need for a tailored approach was clear, and that's when RDash entered the picture.

Collaborating closely with the RDash team, Elevate specified their challenges and required features, ensuring the new system meets their industry-specific needs and is effectively adopted across office and site teams for enhanced operational efficiency.



We struggled to find an automation solution that really fit our specific needs - most were too generic or complicated. With RDash, we finally found a system that gets it and meets our requirements.

- Vishal Shah, Founder

Challenges



Manual Purchase Order Processes

Elevate's purchase order process was completely manual and lacked a defined approval hierarchy. This setup resulted in prolonged processing times and difficulties in monitoring the status of orders accurately. Consequently, these inefficiencies led to significant delays in the project timelines.



Limited Project Insights & Tracking

Elevate lacked effective tools to monitor and analyze project performance comprehensively. This made it hard to identify project risks early, optimize resources, and make informed decisions, often resulting in projects not meeting their targets or budget.



Disorganized Task Allocation

Tasks within the company were not streamlined, as they relied on multiple platforms like Excel, WhatsApp, and spreadsheets for project management, causing confusion over who was responsible for what. This lack of structure often resulted in tasks being forgotten or completed late, which disrupted project timelines and decreased overall productivity.



BOQ and Order Discrepancies

There were cases where the BOQ did not align with actual orders due to improper documentation. This discrepancy led to frequent overordering or underordering of materials, impacting budget forecasts and causing logistical issues on project sites.



Unreliable Site Progress Updates

Previously, progress updates at Elevate were communicated through WhatsApp, making it difficult to track and document site progress effectively, resulting in irregular and vague updates from construction sites. Without detailed reporting, managers struggled to track progress effectively, often resulting in misunderstandings about project timelines and expectations.

RDash Implementation Process

At RDash, every customer receives tailored onboarding and training to meet their unique needs, ensuring they get the most out of our platform from the start. For Elevate, the RDash customer success team rolled out the solution through a detailed process, designed to ensure a smooth adoption and immediate effectiveness of the RDash system.

01

Process Streamlining

RDash Customer Success team thoroughly reviewed Elevate's existing business operations and workflows. Collaborating closely with the customer, the appropriate settings were established on the RDash platform and the modules were tailored to fit specific requirements.

02

Custom Dashboards

After thoroughly understanding their requirements and determining the key metrics they wanted to track in their projects, we designed customized dashboards. These dashboards provided clear insights into project progress & finances, ultimately helping them to achieve cost efficiency and time optimization.

03

Configuration of BOQ and Purchase Process

We have configured their master BOQs and material libraries, significantly speeding up the BOQ preparation and procurement processes. Now, they have a comprehensive material list readily available; selecting an item and placing an order is as simple as a few clicks.

04

Vendor Order Management

We designed a customized purchase order (PO) format tailored to their specific requirements. With this system, POs can be sent directly to vendors, eliminating the reliance on emails or WhatsApp. Additionally, managing PO versions for revisions became seamless. This solution significantly streamlined their procurement processes, ensuring better efficiency and management.

05

Training and Roll Out

The RDash team held interactive sessions and live demonstrations to train team members on how to use RDash effectively. We also developed customized user manuals and quick-start guides tailored to different roles.

06

Feedback Loops

RDash team organized regular meetings with stakeholders to gather their input and highlight areas for product improvement. Using this feedback, we introduced updates to continually enhance the overall experience of the RDash platform.

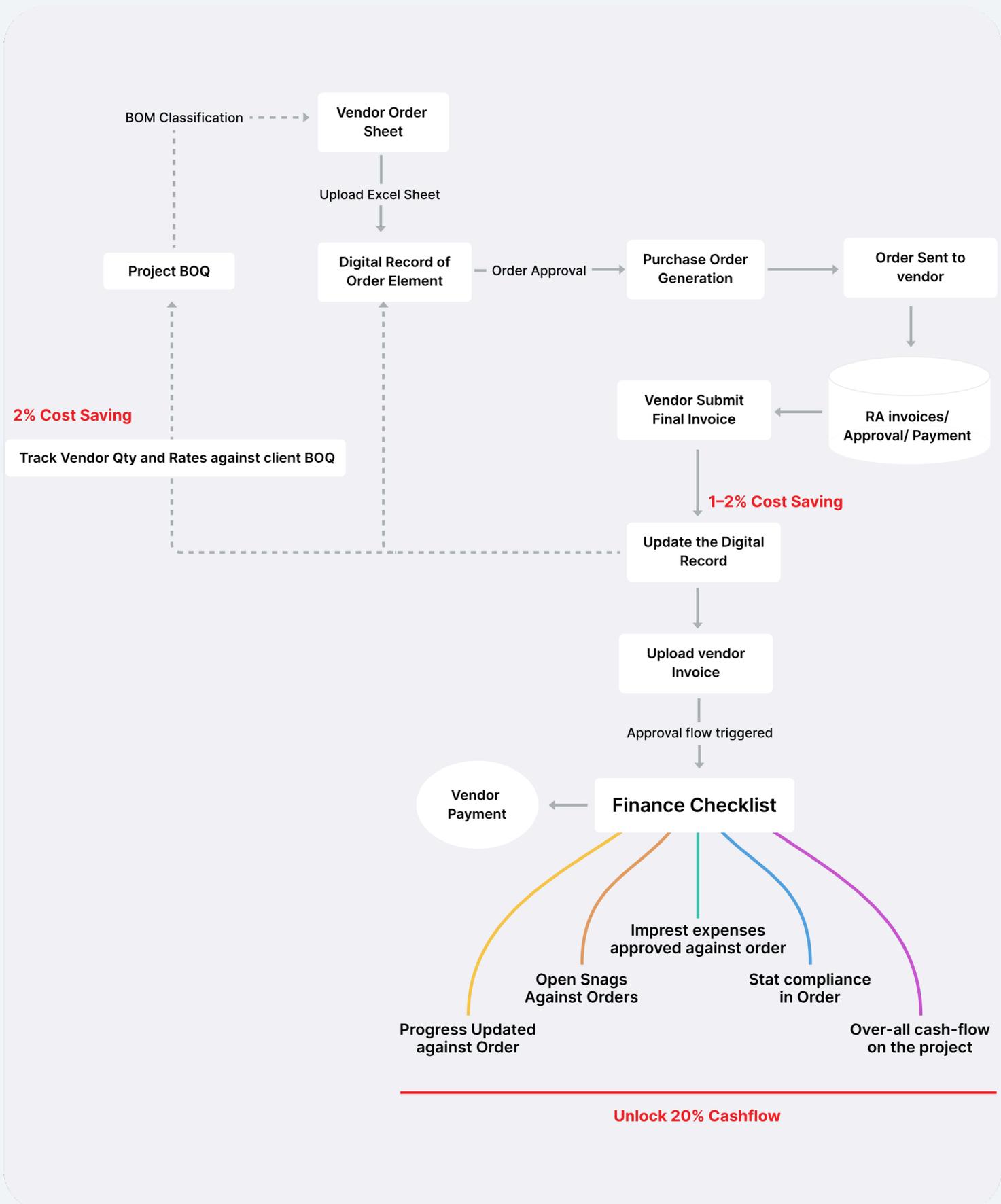


Nirmal Mehta

Head of Business
Development

Switching to RDash has completely changed the way we work. The implementation was so smooth, and the platform feels like it was built for our needs. Everything is more organized now - tasks are streamlined, issues are addressed faster, and we finally have full visibility into our projects.

Unblocking 4-5% of cost saving by fixing reconciliation cracks



Results

15%Accelerated
project
timelines**6%**Cost
reduction**27%**Reduction in
client escalation

RDash's advanced features transformed the way Elevate managed their projects by streamlining key workflows such as the BOQ to Order process and enhancing real-time progress tracking. RDash's task management and approval system has accelerated project timelines by 15%, by optimizing task coordination and refining the approval processes.

Additionally, tracking discrepancies between the Bill of Quantities (BOQ) and actual orders, along with sending timely alerts to quickly resolve issues and prevent further complications, has enhanced cost efficiency by 6%. By providing timely updates, the team can proactively address concerns and adjust project strategies as needed. This comprehensive oversight has significantly reduced client escalations by 27%, ensuring smoother project progress and more effective management.

Together, these enhancements have significantly improved overall project outcomes.

The Modern Elevate

Now, Elevate operates more efficiently, with procurement processes streamlined, issues resolved promptly, and tasks managed seamlessly. RDash TAM has played a key role in establishing these practices in the company, laying the groundwork for sustainable operations and long-term accomplishments.

Favourite Features

RDash offers a range of tools, and among them, Elevate has leveraged key features that have streamlined operations and significantly improved project management efficiency.

- **Task Management System** streamlines task assignments, ensuring clear roles and deadlines, which promotes team accountability and effective collaboration.
- **Insights** provides a centralized view of key metrics and project insights, enabling teams to monitor progress and make data-driven decisions efficiently.
- **Order Management** Automates the purchase order process, ensuring that once an approval is secured, the purchase order is sent directly to the vendor. This eliminates the need for manual transmission via WhatsApp or email, streamlining the procurement cycle and reducing delays.
- **Payment Module** provides a reliable and efficient solution for managing invoices and payments with full transparency. Invoices follow a structured approval process before payment requests on them can be made. Also the system allows part payments & tracks due amounts. This made a complete check on project payables.



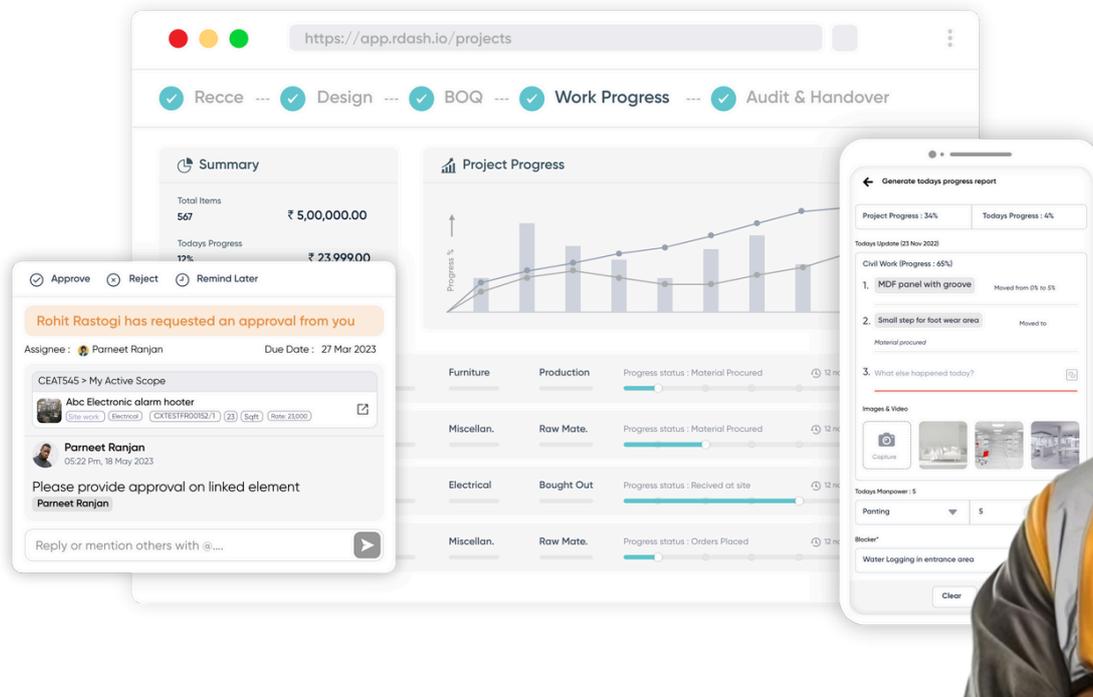
Vishal Shah

Founder, HPV Elevate



Adopting RDash has significantly streamlined our project management. The system is user-friendly, and the training sessions have been extremely helpful, allowing our team to quickly adapt and utilize its full capabilities. This has eliminated confusion and enhanced our efficiency and coherence. It's great to see our projects progressing more smoothly and quickly overall.

Supercharge your **Construction** & **Interiors** Business



Employing **RDash** results in:

100% Visibility

Everything around your projects, drawings, progress and timelines and manpower is available in realtime, at one place, whenever.



Reduce Cost

Control your project budgets through rate contracts, approvals, change orders and avoiding rework.



Avoid Delays

Squeeze & crash your project timeline by shunting delays due to miscommunication, confusion, pending approvals and rework.



Control Quality

Detailed site recce, Standard Specs guidelines, Audit & Snaglist management enables you to control quality of materials and services at every step.

RDASH

